CORPORATE PROFITABILITY COMPARISON BETWEEN Q3 2009 AND Q3 2008



P.O. Box 930059, Amman 11193, Jordan Tel. + 962 (0) 6 5629300, Fax. + 962 (0) 6 5682941 www.abci.com.jo (A wholly owned subsidiary of ABC (Jordan))



OVERVIEW OF OUR CORPORATE PROFITABILITY COMPARISON BETWEEN Q3 2009 AND Q3 2008

One year following the collapse of the global financial system, which led the world into a state of confusion and distress, investors are still coming to grips with the challenges that have been brought about by the turmoil it inflicted on corporate profitability and capital market performance. This summary report intends to highlight the performance of the 50 largest companies listed on the Amman Stock Exchange in terms of market capitalisation that issued 2009 third quarter results, illustrating key financial data for the third quarter of 2009 compared to the third quarter of 2008 in terms of profits and losses, and the end of 2008 in terms of financial position.

The first three quarters of 2008 were characterised by soaring inflation, high liquidity and strong corporate profitability. While the Jordanian economy was continuing to enjoy the remnants of the boom it had been experiencing in recent years, it was, however, concurrently, exposed to a series of shocks. While the sky-rocketing prices of oil indirectly led to an inflow of foreign investment from the GCC countries to the Kingdom, it also led to heightened imported and domestic inflation which peaked during September 2008. For the majority of companies able to pass on the additional costs and more, profit margins were on the rise. Fertiliser companies were also recording record profits as the global price of their products increased multiple times over, and the financial sector was enjoying continued growth in operations, alongside a growing interest rate spread, leading the sector to record remarkable financial profits.

The eruption of the financial crisis in the United States and the consequent global economic slowdown brought the booming years of the Jordanian economy to an end. Liquidity rapidly dried up as banks became reluctant to lend, FDI dissipated, and remittances shrunk, while bad debts were accumulating and corporations resorted to layoffs to cut costs and remain in the green.

Although the crisis came to a head during H2 2008, the buoyancy of the economy and strong stock market performance during the first half of the year managed to offset a large portion of losses and drops in revenues that occurred during the second half, leading companies' profitability to fair reasonably well in the midst of the global slowdown. Overall, by the end of 2008, net profits of the 50 largest companies listed rose to JD 1.54 billion compared to JD 1.13 billion in 2007, with 32 of the companies registering an increase in their bottom line.

The continued effects of the global economic slowdown and its detrimental effect on the stock market meant that core operations of companies weakened and investment activities deteriorated. The drop in prices of commodities across the board left companies stuck with expensive inventories that could not be sold and had to be provided for on the income statement. The hardship faced by corporations and individuals alike necessitated taking large provisions against the doubtfullness of collecting receivables. Share prices plummeted in response to negative market sentiment, damaging companies' trading portfolios, adding further negative impact to their profit and loss statements, re-emphasising the poor market outlook. While inflation levels declined during 2009, the deceleration in the economy and the financial squeeze experienced by the population saw demand for goods and services decline, which in turn reduced sales of companies and therefore profits. Banks continued to tighten credit policies and demand more collaterals, leaving businesses unable to finance their projects and continue their investments.

In general, corporate profitability is correlated with stock performance. In 2009, the Amman Stock Exchange was hit hard by the global economic crisis. During the nine months of 2009, the Index lost 2.5% of its value compared to 2008 year-end. Moreover, in spite of the market's downward shift during the third quarter of 2008, the General Index still managed to registered a year-on-year decline of 34.0% as of September 30th 2009, with the sharpest drop occurring in the final quarter of 2008. This continuous decline in the Index saw share prices of companies reach attractive levels for rebuilding positions, but with a lack of available liquidity investors were unable to buy. Trading activity also slumped, with the trading value for the nine months registering at JD 7.79 billion compared to JD 18.08 billion for the same period last year, dropping by 56.9%. The situation was exacerbated further by the temporary decision by the Jordan Securities Commission to prohibit the trading of three heavyweight investors in certain stocks listed on the market. Moreover, the companies' negative Q3 2009 financial results further affected investors' sentiment towards the market leading them to divert their attention to more secure investments.

The challenges of the year so far led the aggregate net profits of our 50 largest listed companies to register a 37.2% year-on-year decline, dropping from JD 1.27 billion to JD 798.39 million, with 38 of the companies registering a decline in their Q3 bottom line compared to Q3 2008, of which 10 companies registered losses for the period.



| Company | Ticker | Paid-up Capital | | Total Assets | | Shareholders' Equity | | | Net Profit | | | ROAA | | ROAE | | |
|-----------------------|--------|-----------------|-------------|----------------|----------------|----------------------|---------------|---------------|------------|-------------|-------------|----------|---------|---------|---------|---------|
| | | Q3 2009 | 2008 | Q3 2009 | 2008** | % Change | Q3 2009 | 2008** | % Change | Q3 2009 | Q3 2008 | % Change | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 |
| ALNISR ALARABI | AAIN | 10,000,000 | 10,000,000 | 32,103,224 | 30,288,918 | 6.0% | 18,250,929 | 17,383,964 | 5.0% | 1,157,606 | 2,603,677 | (55.5%) | 4.9% | 11.8% | 8.7% | 19.7% |
| ARAB BANKING CO. | ABCO | 70,919,063 | 64,471,875 | 560,593,492 | 587,006,228 | (4.5%) | 93,795,897 | 85,103,604 | 10.2% | 6,812,705 | 9,429,470 | (27.8%) | 1.6% | 2.1% | 10.2% | 15.5% |
| ARAB EAST INVST. | AEIV | 47,000,000 | 47,000,000 | 119,694,286 | 123,865,224 | (3.4%) | 95,375,192 | 97,472,425 | (2.2%) | (2,085,709) | 21,948,171 | (109.5%) | (2.3%) | 25.9% | (2.9%) | 37.1% |
| ARAB FINANCIAL INVEST | AFIN* | 15,000,000 | 15,000,000 | 48,539,814 | 44,323,053 | 9.5% | 38,338,575 | 32,231,745 | 18.9% | 5,106,830 | 7,920,417 | (35.5%) | 14.7% | 29.1% | 19.3% | 45.4% |
| ARAB GERMAN INS | AGICC | 10,400,680 | 10,400,680 | 32,417,489 | 33,786,489 | (4.1%) | 11,510,237 | 10,630,871 | 8.3% | 860,022 | (1,271,626) | 167.6% | 3.5% | (4.6%) | 10.4% | (15.5%) |
| ARAB INT INV EDU | AIEI | 40,500,000 | 40,500,000 | 80,952,391 | 88,350,555 | (8.4%) | 46,995,182 | 55,752,084 | (15.7%) | (365,395) | 734,539 | (149.7%) | (0.6%) | 1.1% | (0.9%) | 1.8% |
| ARAB JOR/INV/BANK | AJIB | 100,000,000 | 100,000,000 | 782,874,643 | 697,473,021 | 12.2% | 124,267,413 | 123,832,020 | 0.4% | 9,002,699 | 9,859,798 | (8.7%) | 1.6% | 2.0% | 9.7% | 10.9% |
| AMWAL INVEST | AMWL | 42,500,000 | 42,500,000 | 83,932,246 | 85,209,107 | (1.5%) | 67,928,738 | 63,379,808 | 7.2% | 9,554,043 | 8,619,208 | 10.8% | 15.1% | 14.6% | 19.4% | 18.6% |
| ARAB POTASH CO | APOT | 83,318,000 | 83,318,000 | 830,404,000 | 873,339,000 | (4.9%) | 689,639,000 | 641,951,000 | 7.4% | 106,157,000 | 218,236,000 | (51.4%) | 16.6% | 41.1% | 21.3% | 59.3% |
| ARAB BANK | ARBK | 534,000,000 | 534,000,000 | 23,092,822,000 | 22,751,002,000 | 1.5% | 3,775,566,000 | 3,579,954,000 | 5.5% | 217,081,000 | 301,552,000 | (28.0%) | 1.3% | 1.8% | 7.9% | 11.3% |
| ARAB REAL EST | ARED* | 40,000,000 | 40,000,000 | 108,374,967 | 112,391,795 | (3.6%) | 40,378,776 | 40,345,353 | 0.1% | (8,693,448) | 3,847,968 | (325.9%) | (10.5%) | 5.4% | (28.7%) | 14.1% |
| BANK OF JORDAN | BOJX | 100,000,000 | 100,000,000 | 1,852,939,944 | 1,686,018,203 | 9.9% | 190,108,769 | 179,604,487 | 5.8% | 22,619,697 | 30,248,430 | (25.2%) | 1.7% | 2.6% | 16.3% | 23.7% |
| CAIRO AMMAN BANK | CABK | 88,000,000 | 80,000,000 | 1,714,073,797 | 1,462,244,466 | 17.2% | 169,439,808 | 151,500,924 | 11.8% | 18,272,736 | 17,563,376 | 4.0% | 1.5% | 1.7% | 15.2% | 15.8% |
| DAR ALDAWA DV/IV | DADI | 20,000,000 | 20,000,000 | 77,530,956 | 68,492,775 | 13.2% | 51,050,877 | 51,289,862 | (0.5%) | 3,186,661 | 4,441,733 | (28.3%) | 5.8% | 8.9% | 8.3% | 11.5% |
| CAPITAL BANK | EXFB | 132,280,000 | 132,280,000 | 1,016,812,637 | 983,546,499 | 3.4% | 200,238,198 | 194,699,120 | 2.8% | 3,257,111 | 14,000,565 | (76.7%) | 0.4% | 1.9% | 2.2% | 10.4% |
| INVEST ESTATE INDUST | IEAI* | 30,000,000 | 30,000,000 | 62,655,665 | 64,210,456 | (2.4%) | 37,968,154 | 39,064,937 | (2.8%) | (1,096,783) | N/A | - | (2.3%) | - | (3.8%) | - |
| INDSTRL DEV BANK | INDV | 50,000,000 | 24,000,000 | 145,174,273 | 113,993,500 | 27.4% | 114,796,515 | 42,142,204 | 172.4% | 1,324,174 | 3,825,105 | (65.4%) | 1.4% | 4.2% | 2.3% | 12.4% |
| IRBID DISTRICT ELEC | IREL | 4,000,000 | 4,000,000 | 116,179,910 | 110,966,734 | 4.7% | 12,274,327 | 10,872,357 | 12.9% | 4,721,969 | 1,656,140 | 185.1% | 5.5% | 2.2% | 54.4% | 23.7% |
| INT TOBACCO | ITCC | 20,000,000 | 20,000,000 | 84,139,570 | 78,894,532 | 6.6% | 37,048,520 | 35,402,904 | 4.6% | 6,906,631 | 5,612,789 | 23.1% | 11.3% | 9.8% | 25.4% | 20.0% |
| JOR INV FIN BANK | JIFB | 70,000,000 | 61,325,000 | 626,874,071 | 683,282,263 | (8.3%) | 92,274,231 | 85,752,798 | 7.6% | 5,472,091 | 5,103,594 | 7.2% | 1.1% | 1.0% | 8.2% | 8.2% |
| JOR CEMENT FACT | JOCM | 60,444,460 | 60,444,460 | 293,451,695 | 284,629,845 | 3.1% | 197,671,029 | 183,247,716 | 7.9% | 54,579,269 | 41,522,712 | 31.4% | 25.2% | 20.0% | 38.2% | 31.1% |
| JOR ELECTRIC PWR | JOEP | 75,600,000 | 70,000,000 | 473,869,200 | 432,159,450 | 9.7% | 94,892,658 | 96,459,649 | (1.6%) | 4,321,849 | 7,923,228 | (45.5%) | 1.3% | 2.7% | 6.0% | 11.0% |
| JCBANK | JOGB | 73,053,750 | 69,575,000 | 619,180,611 | 628,156,537 | (1.4%) | 88,337,872 | 87,628,197 | 0.8% | 3,308,684 | 10,129,156 | (67.3%) | 0.7% | 2.3% | 5.0% | 16.0% |
| JOR ISLAMIC BANK | JOIB | 100,000,000 | 81,250,000 | 2,090,085,349 | 1,848,373,078 | 13.1% | 172,026,832 | 160,989,384 | 6.9% | 23,158,148 | 30,394,133 | (23.8%) | 1.6% | 2.4% | 18.5% | 27.5% |
| JORDAN INSURANCE | JOIN | 30,000,000 | 30,000,000 | 73,387,764 | 64,628,985 | 13.6% | 47,879,564 | 40,634,829 | 17.8% | 3,072,608 | 13,597,987 | (77.4%) | 5.9% | 28.8% | 9.3% | 47.5% |
| JOR INV TRUST | JOIT | 29,513,889 | 29,513,889 | 57,639,600 | 61,891,243 | (6.9%) | 38,222,988 | 39,738,184 | (3.8%) | (2,207,844) | 2,171,237 | (201.7%) | (4.9%) | 4.6% | (7.6%) | 6.5% |
| JOR KUWAIT BANK | JOKB | 100,000,000 | 100,000,000 | 2,131,706,344 | 2,062,791,204 | 3.3% | 273,562,289 | 239,397,722 | 14.3% | 31,599,882 | 43,581,298 | (27.5%) | 2.0% | 2.8% | 16.4% | 25.5% |
| JORDAN AHLI BANK | JONB | 110,000,000 | 110,000,000 | 2,245,035,274 | 2,106,172,872 | 6.6% | 209,801,661 | 201,458,941 | 4.1% | 13,390,544 | 18,992,607 | (29.5%) | 0.8% | 1.2% | 8.7% | 12.7% |
| JOR PHOSPHATE MN | JOPH | 75,000,000 | 75,000,000 | 570,109,652 | 551,097,811 | 3.4% | 460,400,670 | 417,113,593 | 10.4% | 80,852,747 | 203,655,306 | (60.3%) | 19.2% | 62.5% | 24.6% | 88.9% |
| JOR STEEL | JOST | 35,000,000 | 35,000,000 | 85,060,078 | 80,356,281 | 5.9% | 47,726,349 | 44,287,675 | 7.8% | 5,840,566 | 7,125,928 | (18.0%) | 9.4% | 13.6% | 16.9% | 20.8% |
| JOR WORSTED MILL | JOWM | 15,000,000 | 15,000,000 | 80,002,987 | 81,640,455 | (2.0%) | 75,361,214 | 77,950,958 | (3.3%) | 4,537,797 | 4,556,156 | (0.4%) | 7.5% | 6.5% | 7.9% | 6.8% |
| JO REALESTATE | JRCD* | 34,500,000 | 30,000,000 | 44,394,974 | 42,277,291 | 5.0% | 36,800,378 | 36,737,442 | 0.2% | (38,635) | 5,579,727 | (100.7%) | (0.1%) | 17.2% | (0.1%) | 19.7% |
| JORDAN TELECOM | JTEL | 250,000,000 | 250,000,000 | 659,564,957 | 676,145,635 | (2.5%) | 394,690,593 | 416,502,433 | (5.2%) | 77,714,698 | 77,308,687 | 0.5% | 15.5% | 15.4% | 25.5% | 24.9% |
| AL-DAWLIYAH H&M | MALL | 43,200,000 | 43,200,000 | 69,792,940 | 67,459,778 | 3.5% | 56,505,602 | 56,761,956 | (0.5%) | 2,116,232 | 2,272,828 | (6.9%) | 4.1% | 4.5% | 5.0% | 5.4% |
| SOCGEN BK - JORDANIE | MEIB | 40,455,830 | 40,455,830 | 278,849,254 | 275,841,242 | 1.1% | 51,108,077 | 48,423,110 | 5.5% | 2,680,358 | 2,932,275 | (8.6%) | 1.3% | 1.6% | 7.2% | 10.3% |



| Company | Ticker | Paid-up Capital | | Total Assets | | | Shareholders' Equity | | | Net Profit | | ROAA | | ROAE | | |
|--------------------|--------|-----------------|---------------|----------------|----------------|----------|----------------------|---------------|----------|--------------|---------------|-----------|----------|----------|----------|----------|
| | | Q3 2009 | 2008 | Q3 2009 | 2008** | % Change | Q3 2009 | 2008** | % Change | Q3 2009 | Q3 2008 | % Change | Q3 2009* | Q3 2008* | Q3 2009* | Q3 2008* |
| TAJ TOURIST PROJ | MERM* | 55,170,859 | 40,000,000 | 87,432,679 | 71,822,408 | 21.7% | 60,322,379 | 45,385,918 | 32.9% | (233,729) | 1,569,400 | (114.9%) | (0.4%) | 3.5% | (0.6%) | 4.6% |
| PETRA EDUCATION | PEDC | 16,000,000 | 16,000,000 | 30,165,599 | 26,799,927 | 12.6% | 20,483,611 | 20,515,118 | (0.2%) | 2,368,493 | 644,144 | 267.7% | 11.1% | 3.2% | 15.4% | 4.2% |
| J. PRESS FOUNDAT | PRES | 7,500,000 | 7,500,000 | 34,220,475 | 38,305,031 | (10.7%) | 30,671,853 | 34,022,170 | (9.8%) | 4,149,683 | 7,178,100 | (42.2%) | 15.3% | 24.7% | 17.1% | 28.4% |
| REAL ESTATE DV | REDV* | 91,500,000 | 91,500,000 | 190,919,059 | 198,782,640 | (4.0%) | 119,225,773 | 124,113,797 | (3.9%) | (11,456,648) | (669,735) | (1610.6%) | (7.8%) | (0.6%) | (12.6%) | (1.0%) |
| REAL ESTATE INV | REIN* | 70,000,000 | 70,000,000 | 99,686,958 | 82,247,240 | 21.2% | 69,635,221 | 70,168,099 | (0.8%) | (437,475) | 116,433 | (475.7%) | (0.6%) | 0.3% | (0.8%) | 0.4% |
| ROYAL JORDANIAN | RJAL | 84,373,000 | 84,373,000 | 385,996,000 | 374,361,000 | 3.1% | 103,434,000 | 77,917,000 | 32.7% | 25,517,000 | (3,769,000) | 777.0% | 8.9% | (1.4%) | 37.5% | (5.4%) |
| READY MIX CONCRT | RMCC | 25,000,000 | 25,000,000 | 48,426,090 | 42,499,107 | 13.9% | 29,301,799 | 29,530,463 | (0.8%) | 16,955 | 1,647,418 | (99.0%) | 0.0% | 5.7% | 0.1% | 9.5% |
| SPCZ.INVST.COMD | SPIC | 25,760,000 | 25,760,000 | 68,981,507 | 72,327,333 | (4.6%) | 26,729,307 | 26,953,290 | (0.8%) | 1,109,651 | 3,141,943 | (64.7%) | 2.1% | 5.9% | 5.5% | 14.7% |
| HOUSING BK TRD FIN | THBK | 252,000,000 | 252,000,000 | 5,653,518,455 | 5,430,579,044 | 4.1% | 873,251,962 | 868,663,134 | 0.5% | 48,767,845 | 89,142,297 | (45.3%) | 1.2% | 2.3% | 7.5% | 13.8% |
| ISLAMIC INSUR CO | TIIC | 12,000,000 | 10,000,000 | 22,736,589 | 23,628,834 | (3.8%) | 14,317,231 | 15,651,800 | (8.5%) | (541,959) | 9,200,000 | (105.9%) | (3.1%) | 57.5% | (4.8%) | 88.7% |
| UNION BK SAV/INV | UBSI | 100,000,000 | 95,000,000 | 1,373,347,628 | 1,134,469,444 | 21.1% | 229,653,036 | 218,517,817 | 5.1% | 10,733,127 | 16,838,163 | (36.3%) | 1.1% | 2.0% | 6.4% | 10.4% |
| UNION INV | UINV* | 50,000,000 | 50,000,000 | 75,348,130 | 84,396,132 | (10.7%) | 53,608,805 | 61,128,322 | (12.3%) | 123,680 | 1,420,162 | (91.3%) | 0.2% | 2.2% | 0.3% | 3.0% |
| UNION LAND DEV | ULDC | 45,000,000 | 45,000,000 | 83,832,383 | 82,153,477 | 2.0% | 57,791,824 | 55,776,655 | 3.6% | 1,614,238 | 2,996,881 | (46.1%) | 2.6% | 5.2% | 3.8% | 7.1% |
| UNION TOBACCO | UTOB* | 15,000,000 | 15,000,000 | 67,552,532 | 62,540,236 | 8.0% | 44,625,074 | 33,100,015 | 34.8% | 1,298,754 | 3,081,861 | (57.9%) | 2.7% | 6.3% | 4.5% | 11.2% |
| ZARQA EDUC | ZEIC | 12,000,000 | 8,475,000 | 19,131,921 | 18,228,267 | 5.0% | 14,749,239 | 13,572,156 | 8.7% | 1,177,083 | 651,300 | 80.7% | 8.4% | 4.8% | 11.1% | 6.7% |
| TOTAL | | 3,440,989,531 | 3,333,842,734 | 49,482,516,059 | 47,685,446,645 | 3.8% | 9,900,034,228 | 9,380,714,010 | 5.5% | 798,385,241 | 1,270,863,986 | (37.2%) | 2.2% | 3.7% | 11.0% | 19.0% |

* Figure for profit is pre-tax ** Based on 2008 year-end results Figures for shareholders' equity are before minority interest ROAA and ROAE are based on annualised Q3 earnings

Research Department

Tanya Khammash, CVA Head of Equity Research Department tanyak@abci.com.jo

Zein Alkhas Equity Research Analyst zeina@abci.com.jo

Brokerage Tel. + 962 6 5629300 (ext. 340 - 360)

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